Frequently Asked Questions

- 1). Will this P3 programme result in the sale of any airport?

 No. Ownership of the airports will remain with the Government of The Bahamas throughout the transaction.
- 2). What is the key intention for improving the Family Island airports?

As Family Islands' development grows, there is a need to attract and accommodate more direct international traffic, to enable the generation of economic growth and employment, as well as to fulfill the need to improve the user experience in airports across our archipelago and in continuous progression of national infrastructure.

- 3). When will other airports (not on this list) be improved? A comprehensive plan has been launched to address the state of all airport infrastructure; the development of all airports is an ongoing initiative. Additional information will be forthcoming.
- 4). Are passenger traffic forecasts available for the airports? Yes. Master Plans and Feasibility Reports were developed to include traffic forecasts and are available upon request.
- 5). Where was the PIM's passenger traffic data sourced from? A high volume of international passenger traffic in The Bahamas connects through Nassau before continuing to other island airports—these connections include immediate transfer and stopover in Nassau. To ensure consistency, traffic data, routes and ATMs were sourced from the Official Airlines Guide (OAG) MIDT database and FBOs, where available.

6). How will construction work currently underway be incorporated into the P3 project scope?

The P3 operator will need to accommodate ongoing construction work in their operations, and finance debt servicing going forward.

7). Historically, how was revenue generated at the airports?
User fees and charges were levied based on a legacy rate structure.
Changes to those rates are to be implemented by the Government, to amend rates to cover debt servicing and operating costs.

8). Which airports are included in this P3 offering?

- New Bight International Airport Cat Island
- Exuma International Airport Exuma
- Staniel Cay Airport Exuma
- Black Point Airport Exuma
- Farmer's Cay Airport Exuma
- Leonard M. Thompson International Airport Abaco
- Treasure Cay Airport Abaco
- Sandy Point International Airport Abaco
- North Eleuthera International Airport Eleuthera
- Rock Sound International Airport Eleuthera
- Governor's Harbour International Airport Eleuthera
- Long Island International Airport Deadman's Cay, Long Island
- Congo Town Airport Andros
- San Salvador International Airport San Salvador

9). When will each airport be completed?

This series of airports is projected to be completed between 2024 and 2026.

10). What do the Tiers represent?

The Tier approach was created to effectively optimize and focus the allocation of resources appropriately, based on airport traffic and practices per location. Tier 1 airports are a significant port of entry which have economic opportunity to be operationally sustainable. Tier 2 airports have port of entry status and provide services where there is existing international traffic and/or economic development to support limited or shared services. Tier 3 airports have domestic services only and limited traffic (or are transitional airports) that require local coordination for daily inspections and maintenance.

11). Are partners permitted to express interest in multiple airport projects?

Yes. Based on the market sounding, the Government of The Bahamas has advanced a bundling/re-bundling exercise for potential partners interested in multiple airport projects.

12). Are bundling options fixed?

No. Potential partners may propose bundling suitable to their interest (for Government consideration).

13). What is required to be considered as a partner?

To qualify, individuals and/or organisations must have appropriate operational expertise and/or experience and must meet external requirements for funding approvals.

14). How long will the RFPQ remain available?

Applications open March 1, 2023 and submission deadline is April 16, 2023. Please visit www.doabahamas.com for more information (select PPP Launch) or email <u>p3airports@bahamas.com</u>. (For general information from the Department of Aviation, please email info.doa@bahamas.com)